



The Market Administrator's

BULLETIN

CALIFORNIA MARKETING AREA

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Federal Order No. 51

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April Pool Price Calculation

The April 2026 Statistical Uniform Price (SUP) for the California Marketing Area increased by \$1.06 per hundredweight (cwt) from last month to \$18.28 per cwt for milk delivered to plants located in Los Angeles County, California, the pricing point for the California Federal Marketing Order. The SUP is announced at 3.5 percent butterfat, 3.18 percent protein, and 5.79 percent other solids. When reported at the average tests of pooled milk (4.24 percent butterfat, 3.40 percent protein, and 5.75 percent other solids), the April SUP was \$20.18 per cwt, \$1.05 higher than in March. The April Producer Price Differential (PPD) in Los Angeles County was \$1.46 per cwt, \$0.40 higher than the month prior.

Product Prices Effect

Prices in the National Dairy Product Sales Report experienced mixed trends in April. The butter price decreased by 13 cents to \$1.7707 per pound. The dry whey price experienced a slight decline of 3 cents to \$0.6443 per pound. The cheese price increased by 8 cents to \$1.6427 per pound. The nonfat dry milk price had the largest increase for the month, rising 20 cents to \$1.7788 per pound.

Component prices had mixed trends in April. The butterfat price had the largest decrease at 15 cents, falling to \$1.8692 per pound. The other solids price declined 3 cents to \$0.3888 per pound. The protein price had the largest increase of roughly 43 cents, rising to \$2.5190 per pound. The nonfat solids price rose 20 cents, reaching \$1.5241 per pound.

All Class prices increased into April. The Class I price had the largest increase for the month, rising \$3.19 to \$21.46 per cwt. The Class II price increased by \$1.48 to \$18.82 per cwt. The Class III price increased by \$0.66 to \$16.82 per cwt. Lastly, the Class IV price increased by \$1.28 to \$20.22 per cwt.

Selected Statistics

This month's Class IV volume, at 49.31 million pounds, was the smallest for the month of April since Federal Order 51 began. Total pool volume for April 2026 at 1.84 billion pounds, was the lowest for the month of April since the Order began. The Nonfat Solids price in April, \$1.5241, was the highest since July 2022. ❖

Pool Summary

- A total of 841 producers were pooled with an average daily delivery per producer of 72,984 pounds, an increase of 4.77 percent from March.
- Pooled milk receipts totaled 1.841 billion pounds, an increase of 4.52 percent on an average daily basis.
- Class I usage (milk for bottling) accounted for 21.4 percent of total pooled milk receipts.
- The average butterfat test of producer receipts was 4.24 percent.
- The average true protein test of producer receipts was 3.40 percent.
- The average other solids test of producer receipts was 5.75 percent. ❖

Class Utilization

| Pooled Milk | Percent | Pounds |
|-------------------|---------|---------------|
| Class I | 21.4 | 393,577,962 |
| Class II | 6.1 | 111,625,799 |
| Class III | 69.9 | 1,286,875,699 |
| Class IV | 2.7 | 49,307,482 |
| Total Pooled Milk | | 1,841,386,942 |

Producer Component Prices

| | 2026 | 2025 |
|--------------------|--------|--------|
| | \$/lb | |
| Protein Price | 2.5190 | 2.1682 |
| Butterfat Price | 1.8692 | 2.6406 |
| Other Solids Price | 0.3888 | 0.3087 |

Class Price Factors

| | 2026 | 2025 |
|-----------------|--------|-------|
| | \$/cwt | |
| Class I | 21.46 | 21.67 |
| Class I ESL Adj | -0.25 | N/A |
| Class II | 18.82 | 19.22 |
| Class III | 16.82 | 17.48 |
| Class IV | 20.22 | 17.92 |

November 2025 Packaged Fluid Milk Sales Report

Federal Order (FO) 51 fully regulated handlers were asked to complete the Packaged Fluid Milk Sales Report. The report is completed every other November collecting data on fluid milk sales inside and outside the marketing area by container type, size, and distribution channel. The report started in 1964 and was done annually until 1967, then changing to every other year with recent years adding Organic, Extended Shelf-Life (ESL) milk, and High Temperature Short Time (HTST) products. A national report containing all FO data will be released later this year.

Selected Fluid Milk Sales by Type

In November 2025, roughly 380 million pounds of fluid milk was sold with 291.8 in plastic containers, 87.3 million pounds in paper containers, and 1.7 million pounds in glass containers.

Whole milk sales totaled 167.9 million pounds, accounting for 44.1 percent of total sales. Gallon and half-gallon were the most widespread container sizes. Plastic packaging accounted for 142.9 million pounds, compared to 24.1 million in paper. Conventional whole milk totaled 150.1 million pounds or 39.4 percent, while organic sales reached 17.8 million pounds at 4.7 percent. 142 million pounds of HTST products were sold totaling 37.3 percent, while ESL accounted for 25.9 million pounds or 6.8 percent. See Table 2 for more details.

2% Reduced Fat milk products sold totaled 125.9 million pounds, roughly 33.1 percent. Gallon and half-gallon packaging were the most available containers for 2% milk. About 107.4 million pounds were sold in plastic and 18.2 million in paper containers. Conventional milk accounted for 112.4 million pounds or 29.5 percent, with organic at 13.5 million or 3.5 percent. HTST products represented 26.6 percent of sales, and ESL 6.4 percent. See Table 3 for more details.

Roughly 38.2 million pounds of 1% low-fat milk were sold, accounting for about 10 percent of the market. Like Whole and 2% milk products, the most widespread container sizes for 1% Low Fat milk sales were gallon and half-gallons. Plastic and paper packaging were both widely used, totaling 21.9 and 16.3 million

(continued on page 3)

Table 1: Percentage of Volume Sold by Container Type for all FO 51 Products, November 2025

| Type of Container | Category of Milk | | Method of Pasteurization | | All Categories* |
|-------------------|------------------|------------|--------------------------|-------------|-----------------|
| | Conventional | Organic | HTST | ESL | |
| Plastic | 70.8 | 5.8 | 69.2 | 7.4 | 76.6 |
| Paper | 19.3 | 3.7 | 13.9 | 9.0 | 22.9 |
| Glass | 0.2 | 0.3 | 0.5 | - | 0.5 |
| All | 90.3 | 9.7 | 83.6 | 16.4 | 100.0 |

*Total sales by Category of Milk or Method of Pasteurization

Table 2: Whole Milk Pounds Sold by Container Size, November 2025

| Size of Container | Category of Milk | | Method of Pasteurization | | All Categories* |
|-------------------|--------------------|-------------------|--------------------------|-------------------|--------------------|
| | Conventional | Organic | HTST | ESL | |
| Gallon | 105,113,055 | 6,319,934 | 111,428,207 | 4,782 | 111,432,989 |
| Half-Gallon | 29,711,267 | 9,987,366 | 22,884,310 | 16,814,323 | 39,698,633 |
| Quart | 2,066,453 | 334,694 | 2,234,432 | 166,715 | 2,401,147 |
| Pint | 224,048 | - | 224,048 | - | 224,048 |
| Half-Pint | 895,886 | - | 890,787 | 5,099 | 895,886 |
| Other** | 12,062,471 | 1,187,979 | 4,375,798 | 8,874,652 | 13,250,450 |
| All Sizes | 150,073,180 | 17,829,973 | 142,037,582 | 25,865,571 | 167,903,153 |

*Total sales by Category of Milk or Method of Pasteurization

**Contains 10 oz, 12 oz, 14 oz, and other sizes

Table 3: 2% Reduced Fat Milk Pounds Sold by Container Sizes, November 2025

| Size of Container | Category of Milk | | Method of Pasteurization | | All Categories* |
|-------------------|--------------------|-------------------|--------------------------|-------------------|--------------------|
| | Conventional | Organic | HTST | ESL | |
| Gallon | 80,123,873 | 2,995,215 | 83,116,045 | 3,043 | 83,119,088 |
| Half-Gallon | 20,388,371 | 10,059,115 | 14,726,100 | 15,721,386 | 30,447,486 |
| Quart | 1,554,198 | 121,536 | 1,393,809 | 281,925 | 1,675,734 |
| Pint | 134,786 | - | 134,786 | - | 134,786 |
| Half-Pint | 1,571,921 | - | 1,539,719 | 32,202 | 1,571,921 |
| Other** | 8,577,647 | 336,616 | 463,173 | 8,451,090 | 8,914,263 |
| All Sizes | 112,350,796 | 13,512,482 | 101,373,632 | 24,489,646 | 125,863,278 |

*Total sales by Category of Milk or Method of Pasteurization

**Contains 10 oz, 12 oz, 14 oz, and other sizes

November 2025 Packaged Fluid Milk Sales Report *(continued from page 2)*

pounds, respectively. Conventional milk accounted for 36.3 million pounds sales or 9.5 percent, while organic milk represented 1.9 million pounds or less than a percent. HTST milk accounted for 33.4 million pounds or 8.8 percent, and ESL milk for 4.9 million pounds or 1.3 percent. See Table 4 for more details.

Flavored milk products accounted for 23.5 million pounds of sales, representing 6.2 percent of the market. Unlike the other categories, flavored milk was primarily sold in half-pint containers. Paper packaging accounted for most sales at 14.4 million pounds, while plastic totaled 8.7 million pounds. Conventional flavored milk made up 21.3 million pounds in total sales or 5.6 percent, with organic at 2.2 million or 0.6 percent. See Table 5 for more statistics.

Distribution Channels

Figure 1 shows milk sales by distribution channels. Supermarket chains remained the largest channel at 149.8 million pounds, representing 39 percent of the market. Sales through Mass Merchandisers (Walmart, Target, etc.) and Club Stores (Costco, Sam’s Club, etc.) were 52.6 and 51.2 million pounds, respectively. Sales through Institutions (hospitals, military, nursing homes, and prisons) and Schools totaled 23.0 and 23.9 million pounds, respectively. Prior publications of the Packaged Fluid Milk Sales Report can be found at <https://cafmmo.com/publications/statistical-reports/>. ❖

Table 4: 1% Low Fat Milk Pounds Sold by Container Sizes, November 2025

| Size of Container | Category of Milk | | Method of Pasteurization | | All Categories* |
|-------------------|-------------------|------------------|--------------------------|------------------|-------------------|
| | Conventional | Organic | HTST | ESL | |
| Gallon | 14,648,858 | 334,808 | 14,983,666 | - | 14,983,666 |
| Half-Gallon | 8,762,412 | 1,261,149 | 6,378,208 | 3,645,353 | 10,023,561 |
| Quart | 337,619 | 68,544 | 406,163 | - | 406,163 |
| Pint | - | - | - | - | - |
| Half-Pint | 11,352,182 | 167,344 | 11,331,990 | 187,536 | 11,519,526 |
| Other** | 1,239,411 | 41,123 | 258,470 | 1,022,064 | 1,280,534 |
| All Sizes | 36,340,482 | 1,872,968 | 33,358,497 | 4,854,953 | 38,213,450 |

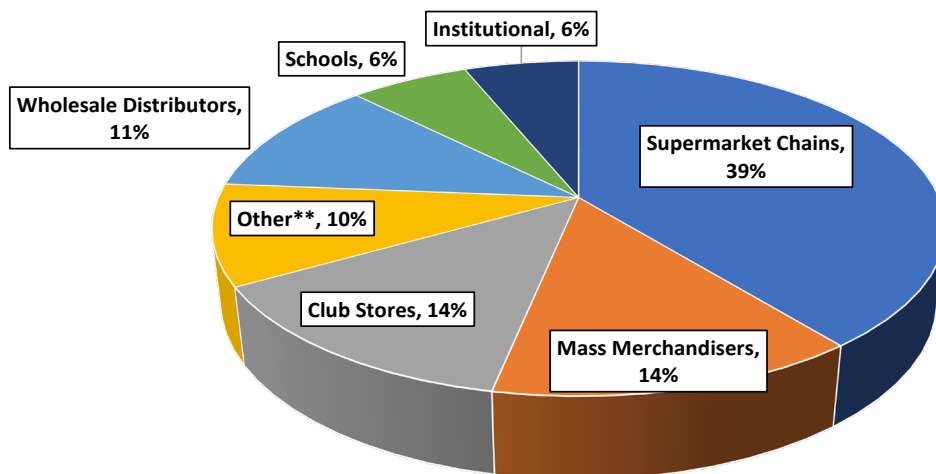
*Total sales by Category of Milk or Method of Pasteurization
 **Contains 10 oz, 12 oz, 14 oz, and other sizes

Table 5: Flavored Milk Pounds Sold by Container Sizes, November 2025

| Size of Container | Category of Milk | | Method of Pasteurization | | All Categories* |
|-------------------|-------------------|------------------|--------------------------|------------------|-------------------|
| | Conventional | Organic | HTST | ESL | |
| Gallon | 2,233,752 | - | 2,233,752 | - | 2,233,752 |
| Half-Gallon | 3,526,720 | 785,626 | 2,888,329 | 1,424,017 | 4,312,346 |
| Quart | 827,823 | 146,862 | 610,472 | 364,213 | 974,685 |
| Pint | 548,120 | - | 107,298 | 440,822 | 548,120 |
| Half-Pint | 11,979,406 | 1,193,247 | 11,979,406 | 1,193,247 | 13,172,653 |
| Other** | 2,196,107 | 75,528 | 1,292,698 | 978,937 | 2,271,635 |
| All Sizes | 21,311,928 | 2,201,263 | 19,111,955 | 4,401,236 | 23,513,191 |

*Total sales by Category of Milk or Method of Pasteurization
 **Contains 10 oz, 12 oz, 14 oz, and other sizes

Figure 1: Percentage of Fluid Milk Sales by Distribution Channel* in FO 51, November 2025



*Fluid Sales volume is limited to fully regulated handlers and excludes partially regulated, exempt, and producer handlers.
 **Includes but is not limited to drugstores, convenience stores, and internet home delivery



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Computation of Producer Price Differential and Statistical Uniform Price*

| | <u>Product Pounds</u> | <u>Price per cwt./lb.</u> | <u>Component Value</u> | <u>Total Value</u> |
|---|-----------------------|---------------------------|---|-------------------------|
| Class I— Skim | 383,551,772 | \$14.80 | \$56,765,662.26 | |
| Butterfat | 10,026,190 | 2.0501 | 20,554,692.12 | |
| Less: Location Adjustment to Handlers | | | (1,125,214.44) | \$76,195,139.94 |
| Class II— Butterfat | 15,243,333 | 1.8762 | 28,599,541.38 | |
| Nonfat Solids | 9,128,450 | 1.3656 | 12,465,811.32 | 41,065,352.70 |
| Class III— Butterfat | 47,036,240 | 1.8692 | 87,920,139.80 | |
| Protein | 44,371,191 | 2.5190 | 111,771,030.14 | |
| Other Solids | 74,486,856 | 0.3888 | 28,960,489.61 | 228,651,659.55 |
| Class IV— Butterfat | 5,711,870 | 1.8692 | 10,676,627.41 | |
| Nonfat Solids | 4,145,111 | 1.5241 | 6,317,563.68 | 16,994,191.09 |
| Total Classified Value | | | <i>Total value of milk in the pool</i> → | \$362,906,343.28 |
| Add: Value for 60 (f) through 60(j) | | | | (380,191.25) |
| Other Source Receipts | 34,531 | | | |
| Total Pool Value | | | | \$362,526,152.03 |
| Less: Value of Producer Butterfat | 78,017,633 | 1.8692 | (145,830,559.62) | |
| Value of Producer Protein | 62,586,359 | 2.5190 | (157,655,038.31) | |
| Value of Producer Other Solids | 105,884,970 | 0.3888 | (41,168,076.35) | (344,653,674.28) |
| Total PPD Value Before Adjustments | | | <i>Total Class III value of producer components</i> ↗ | \$17,872,477.75 |
| Add: Location Adjustment to Producers | | | | 9,098,174.06 |
| One-half Unobligated Balance—Producer Settlement Fund | | | | 819,393.03 |
| Less: Producer Settlement Fund—Reserve | | | | (905,291.41) |
| Total Pool Milk & PPD Value | 1,841,421,473 | | | \$26,884,753.43 |
| Producer Price Differential | | \$ 1.46 | | |
| Statistical Uniform Price | | \$ 18.28 | | |

Value from which PPD per hundredweight is calculated

* Price at 3.5 percent butterfat, 3.18 percent protein, and 5.79 percent other solids.